Sally Ramadan Payment System Integrity



Compliance Validation and Beyond



We are all stakeholders in data protection



October 10, 2007 PCI Update 2



PCI and SDP Compliance

PCI Compliance

- PCI Onsite Assessment
- PCI Self Assessment
- PCI Quarterly Network Scanning

The successful completion of the above applicable compliance requirements means the merchant is compliant with the PCI Data Security Standard.

SDP Compliance

- Compliance Validation with Acquirer
- Acquirer Registration of Merchant with MasterCard

The successful completion of the above compliance requirements means the merchant is compliant with the PCI Data Security Standard <u>AND</u> compliant with the MasterCard SDP Program requirements.

PCI Compliance + SDP Compliance = Safe Harbor



MasterCard SDP Compliance Levels

Category	Criteria	Requirements
Level 1	 Merchants > 6 MM annual total transactions (all channels – POS, MOTO, eComm) All compromised entities 	Annual onsite audit*Quarterly network scan
Level 2	 Merchants > 1 and < 6 MM annual total transactions (all channels – POS, MOTO, eComm) All merchants meeting Level 2 criteria of a competing brand 	 Quarterly network scan Annual self assessment
Level 3	 Merchants > 20,000 annual e-commerce transactions but less than 1 MM total transactions All merchants meeting Level 3 criteria of a competing brand 	 Quarterly network scan Annual self assessment
Level 4	All other merchants	 Quarterly network scan Annual self assessment

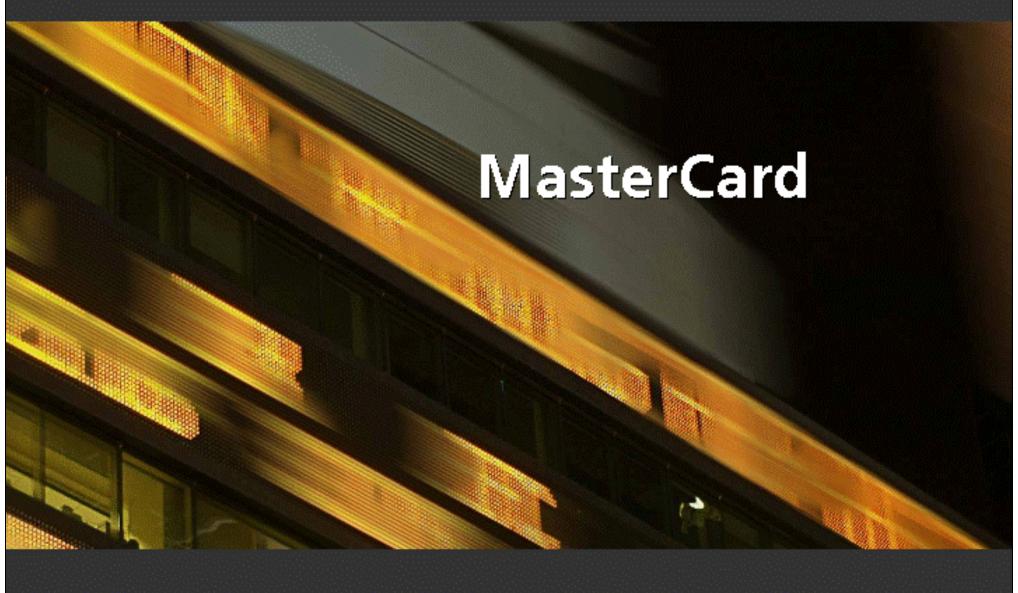
October 10, 2007 PCI Update 4



Merchant Identification

- The PCI DSS applies to any entity that stores, transmits, or processes cardholder data – thus uniformly to merchants of all levels (1,2,3, and 4)
- The SDP Program mandate applies only to Level 1, 2, and 3 merchants
- Your Acquirer may require a formal attestation, if you do not store, transmit, or process cardholder data







Communications



Case Studies





We binars





Promotions & Offers





Conferences



Public Relations



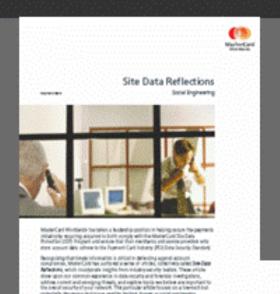
Trade Ads





Site Data Reflections

- Publication focused on account data security issues
- Shares MasterCard experiences in data security
 - SDP Program
 - Forensics investigation findings
- Relevant educational material targeting acquirers, merchants, and third parties storing data
- Acquirers, merchants, and third parties may submit topics



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Merchant Education Outreach

- 2007 Merchant Education Webinar Series
- PCI related Webinars
 - Introduction to the PCI Data Security Standard
 - Preparing for a PCI Audit
 - Data Security Requirements for Acquirers and Processors
- Online and print campaign
 - Print ads in trade related magazines
 - Banner Ads
 - MasterCard website promotions
- Live sessions with Acquirers

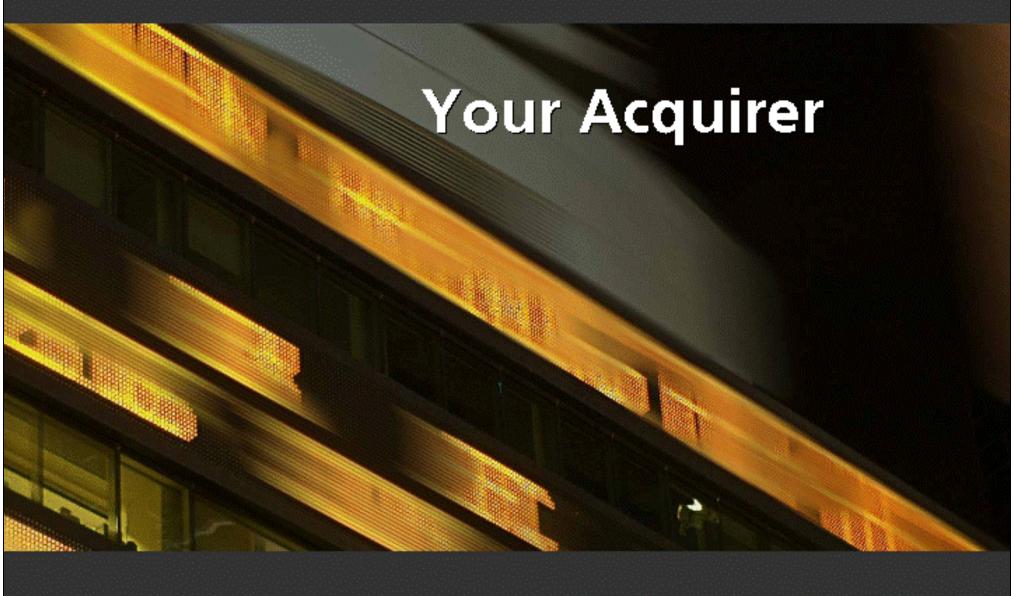




Free Scan Promotions

- Partnership with PCI Vendors
 - ATW
 - Comply-Guard Networks
 - Cybertrust / Verizon Business
 - One-Sec
 - Qualys
 - SRC







The Acquirer as your Advocate

 Your voice to the payment industry through membership in the PCI Security Standards Council

 Partnership with the vendor community to secure favorable rates for compliance services and education



Sample Acquirer Activities

- Communication and education on the standard and validation requirements through
 - Webinars
 - Newsletters
 - Face to Face Training
 - Vendor alliances



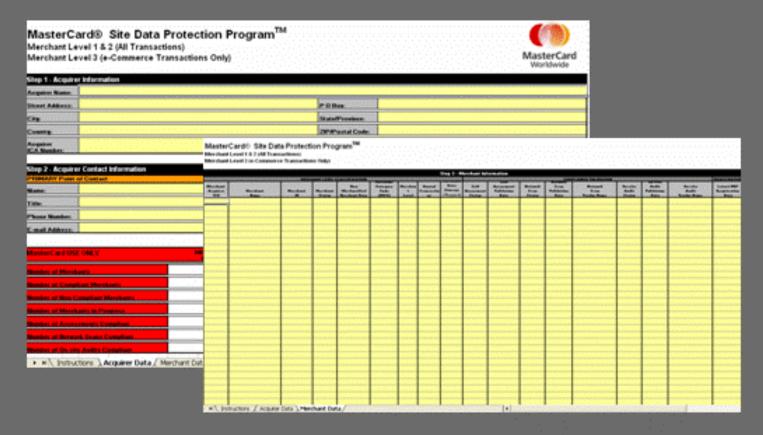
Compliance Validation Requirements

- Merchants are required to achieve compliance with the PCI DSS and complete the following
 - On-site Assessment
 - Self Assessment Questionnaire (SAQ)
 - Network Scan
- Submitting evidence of compliance is the act of validating compliance with your Acquirer



Compliance Status Reporting

Your Acquirer is responsible for reporting compliance status and milestones





Level 4 Merchants

- Compliance with the PCI Data Security Standard is required for all Level 4 merchants
- The only optional aspects of compliance for Level 4 merchants are:
 - Active compliance validation with your acquirer
 - Card Brand specific steps (e.g., registration)
- To be compliant with the PCI DSS, Level 4 merchants must successfully complete the following:
 - An annual self assessment
 - Quarterly network scans



Registration with MasterCard

- Once an Acquirer has successfully validated a merchant's compliance, it must register the merchant on the MasterCard Registration Program
- Your Acquirer is required to renew a merchant's registration annually if the merchant is still in compliance





Making the case for compliance

- Securing payment card data makes good business sense.
- Companies that suffer account data compromises experience
 - Damage to reputation
 - Loss of consumer confidence
 - Cost of re-issuance and monitoring of cards
- Participation in the payment card system requires adherence to payment brand rules and safeguarding cardholder data



Remain Diligent

- Institutionalize data security at your organization.
- While validation requirements are quarterly for scans and annual for assessments, compliance is an ongoing activity
- If your compliance lapses, communication with your Acquirer is key to get back on track



Who to contact

- How the PCI DSS applies to your organization Contact your Acquirer
- PCI Data Security Standards documents: www.pcisecuritystandards.org
- General Site Data Protection information: www.mastercard.com/sdp
- Other MasterCard security initiatives: www.mastercardsecurity.com



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